



Commercial Leasing Group

Hoge Fenton's Commercial Leasing Group is in the forefront of retail, office, R & D and industrial leasing in Northern California's Silicon Valley, Peninsula and Tri-Valley. Our clients hire us because we are the go-to leasing firm in these specific, dynamic regions. They demand and appreciate our high level expertise and our timely, responsive, and cost efficient turnaround that is essential to this unique practice area.

Contact:

Byron F. Mellberg

408.947.2409 Direct

bfm@hogequenton.com

Key Team Members

Byron F. Mellberg, Chair



Byron heads up the firm's Commercial Leasing Group. He has reviewed and negotiated thousands of leases for retail, office, R&D and industrial premises. His extraordinary depth of experience includes 28 years of specialization in landlord- and tenant-side leasing with more than 20 years as outside general counsel for the Town & Country Village Shopping Centers. He is highly experienced in the complexities and planning requirements of ground leases.

Geoffrey C. Etnire



Geoff has specialized in real estate transactions since 1981, with a primary emphasis on land use and development. He has been heavily involved in office, commercial, R&D, retail and ground leasing. His transactions include developing master form leases for office campuses, representing a national quarry and ready-mix company in its leasing transactions throughout California, and representing a publicly-traded global manufacturing company in leasing office and industrial space throughout the U.S. Geoff's extensive land use experience makes him an exceptional resource for resolving special zoning, permitting and building code issues in leasing, especially with older retail properties.

Geoff is Chair of the Real Estate Group at Hoge Fenton and he regularly speaks to commercial real estate brokers and other real estate professionals. Geoff is a member of NAIOP and other prominent real estate organizations.

Sblend A. Sblendorio



Sblend's practice focuses exclusively on real estate, commercial, and finance matters, with an emphasis on commercial leasing. Sblend has 20 years of leasing experience, including hotel ground leases, franchises, gas stations, and office space for high technology companies.

Sblend regularly speaks on real estate topics at meetings of bar associations, the International Council of Shopping Centers, and at continuing education seminars. He is an active member of the International Council of Shopping Centers and he serves as a member of the Alameda County Local Agency Formation Commission. Sblend is Build It Green certified and serves as Chair of the firm's Green Building and Technology Group.

Steven D. Siner



Steve has worked for more than 25 years in every facet of commercial leasing, primarily on behalf of property owners. He has negotiated, drafted, and litigated thousands of leases for regional retail malls, retail strip malls, and large grocery premises. He has valuable experience negotiating with such nationally known retailers as McDonald's, Burger King, Carl's Junior, Shoe Pavilion, Dryclean USA, Ross, Lucky Stores, and 7-11.

Steve complements his sophisticated leasing experience with high-level expertise in business and corporate transactions. In addition to being a member of the Commercial Leasing Group, Steve is Co-Chair of the firm's Business and Tax Group.

Sean A. Cottle



Sean specializes in real estate transactions and has advised and represented landowners, developers, builders, and subcontractors in all phases of real estate from acquisition and entitlement to post-sale issues for the past 16 years. Sean's real estate practice also has included the representation of both landlords and tenants in reviewing, negotiating and drafting commercial, office, retail and ground leasing transactions.

Nanako S. Bennette



Nanako's practice focuses on commercial leasing. She has significant experience in landlord- and tenant-side representation involving shopping center, office, and industrial premises. Some of the significant projects in which Nanako has been involved include drafting and negotiating: a retail lease for a property owner with a veterinary hospital tenant; a restaurant lease for a tenant in multiple Silicon Valley locations; multiple large office building leases in the Silicon Valley and Peninsula regions; lease for a property owner with a dry cleaner tenant; lease for a retail store in Santana Row, a large, upscale destination retail center in Silicon Valley.