



## Raji Nagarkar

*Intellectual Property and Business & Tax Groups*

### Practice Overview

Raji Nagarkar is an attorney in the firm's Intellectual Property and Business and Tax groups. She specializes in complex IP and technology transactions and provides advice and counsel to established and emerging companies, both domestic and international. Ms. Nagarkar has strong transactional experience in technology licensing, technology transfers, electronic commerce, and privacy and trademark protection. She advises clients on domestic and cross-border issues relating to supply and distribution arrangements, IT outsourcing, IP audits, joint development projects, trademark protection, branding, advertising and co-promotion transactions, and other commercial technology transactions.

Ms. Nagarkar was first admitted to practice in India in 1995 where she specialized in appellate practice for corporate clients in breach of contract and business torts matters. Upon admission to practice in California, she specialized in corporate and securities transactions, and thereafter intellectual property and technology transactions. Prior to joining the firm Ms. Nagarkar worked at Cisco Systems. With her legal expertise, multi-jurisdictional licenses and multiple languages, Ms. Nagarkar brings to the table unique skill sets that enable her to understand the business and cultural aspects of a client's business at both domestic and international levels, and provide value for her clients that goes well beyond intellectual property issues.

### Recent Representative Matters

- Ongoing support for the sales organization of a publicly traded organization which provides to critical solutions for enterprise PC security issues, including assistance with OEM agreements, development agreements, enterprise licenses, supply and distribution agreements, partnering agreements, and other technology transactions.
- Ongoing representation of a worldwide leading provider of high-resolution imaging solutions for x-ray imaging and detection in medical and other industrial uses. Ongoing legal support on multiple technology transactions, including exclusive licensing transactions relating to core patents, manufacturing and distribution agreements, consulting agreements, and other commercial contracts.
- Core services agreements for a leading global entity that provides total semiconductor testing and packaging solutions to fabless companies, integrated device manufacturers, and foundries.

### Professional Activities and Recognitions

Ms. Nagarkar is actively involved in the Licensing Executives Society (LES) and Women in Licensing Bay Area (WILBA). She has been named one of Silicon Valley/San Jose Business Journal's "40 under 40", and a 2009 and 2010 "Northern California Rising Star," as chosen by her peers and through the independent research of *Law & Politics* and *San Francisco Magazine*.

### Articles

- "Where in the World Is Your Patent?" Daily Journal (July 8, 2009)
- "You Have No Idea" Daily Journal (July 15, 2009)
- "IP in Distress" Daily Journal (July 22, 2009)



#### Education

LLM, Intellectual Property,  
Santa Clara University School  
of Law

LLB, Bangalore University

B.A., Academic Laws, Bangalore  
University

#### Admissions

Licensed to practice in  
California and India

#### Languages Spoken:

English, Hindi, Kannada

#### Contact

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