

## SHAREHOLDER SBLEND SBLENDORIO TO SPEAK AT CCIM'S "KEEPING THE DEAL MOVING: BEST PRACTICES WITH DUE DILIGENCE AND UNDERWRITING" - JUNE 11

### **Keeping the Deal Moving: Best Practices with Due Diligence and Underwriting**

*Luncheon (12:00-1:30)*

Despite the robust commercial real estate market in the Bay Area, sometimes deals go south. Learn how to spot potential problems before they occur.

Plan to join us on Tuesday, June 11 as Attorney Sblend Sblendorio of Hoge Fenton examines three subject areas relating to due diligence and underwriting of real estate transactions or financing where lawyers can add value:

1. Timing and effort of permitting to allow use.
2. Opinion letters
3. Estoppels and SNDAs

Bring your questions and your horror stories and takeaway some tips that may someday prevent a serious headache.

Sblend's practice focuses exclusively on real estate, commercial, and finance matters. He has negotiated land use entitlements in the Bay Area for a couple of decades with an emphasis in public assistance financing, development agreements, and specific plans. He has negotiated hundreds of business acquisitions and dispositions, real property transactions and work-outs for businesses, developers, commercial landlords, and commercial lenders, and has negotiated the sale, lease, and financing of over a billion dollars of business assets and real property.

Sblend was named a "Northern California Super Lawyer" for 2012 and 2016-2018, as chosen by his peers and through the independent research of Law & Politics and San Francisco Magazine.

**Register Now!** Price includes lunch and morning sessions.  
Register in advance and save \$25!

## Related Attorneys

- Sblend A. Sblendorio